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**Leading Globally**  
– **What Makes A Successful Global Leader**  
**In Today's Turbulent Times**

Prof. Dr. Patrick Kim Cheng Low  
University Brunei  
Gadong, Brunei

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**Leadership as the driving force of organizations** has played a vital role in every profit or non-profit organization, society and nation. It is about producing results and making the most out of people, and also the people are happy.

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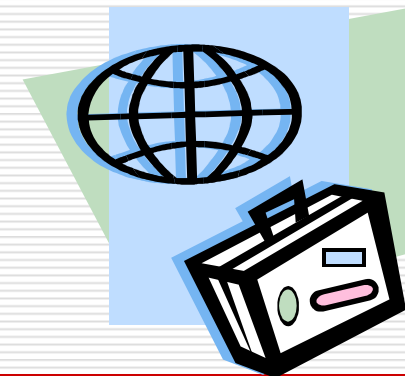
“The truth is that no one factor makes a company admirable. But if you were forced to pick the one that makes the most difference, you'd pick leadership.”

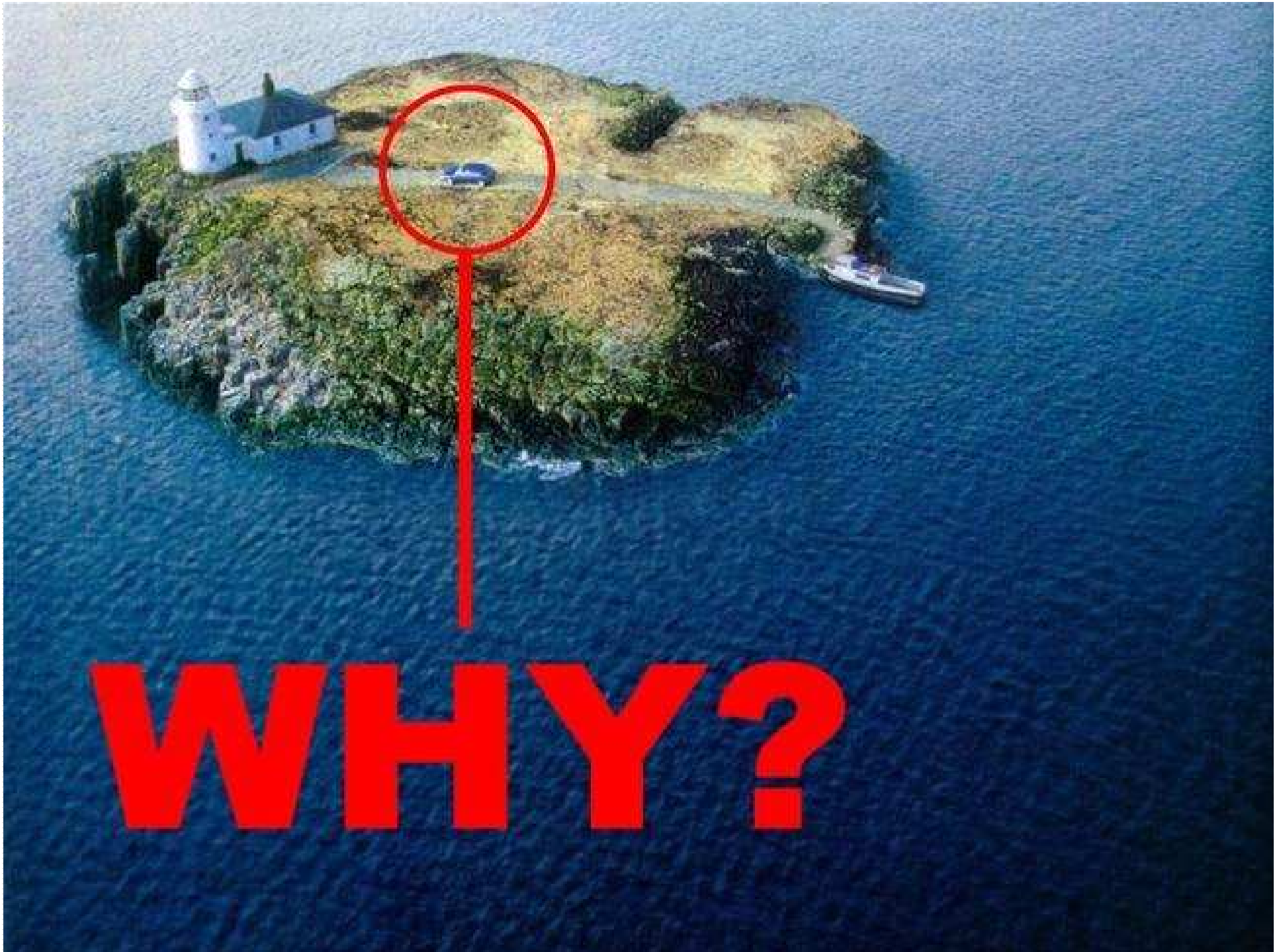
Warren Bennis, Organizational Consultant and Author

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**Key Quality/ Skill #1:  
Possessing A Global Mind  
Growth & A Universal Heart of  
Caring for the People**







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A universal heart of caring for the people also means selling products and services with the customer's needs in mind.



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**Key Quality/ Skill #2: Having  
the Necessary Competencies  
& Abilities & Emphasizing  
Meritocracy**

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The most productive societies are those in which women are given opportunities to join the workforce. Indeed, tapping “women’s work”, “the female entrepreneurial spirit can pay big dividends.” (Walt, 2008: 42).

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Talent will rise to the top!



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# **Key Quality/ Skill #3: Having the Character or Ballast**



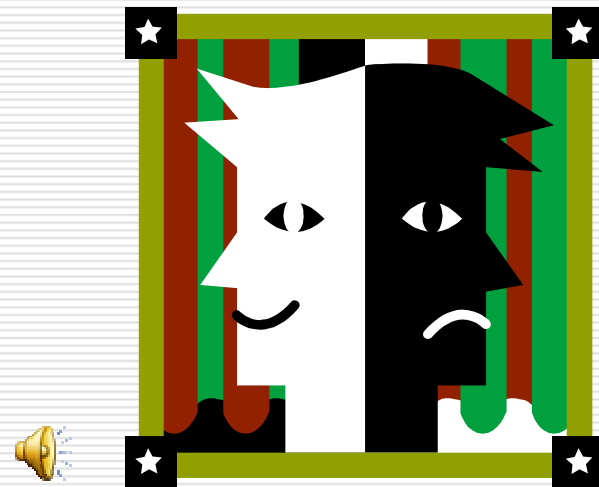
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# **Key Quality/ Skill #4: Having Creative, Innovative & Refreshing Approaches to Solve Problems**



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# Key Quality/ Skill #5: Being Positive



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**Being positive** helps to people to weather the storm, building resilience in both leadership and organization. In spite of the economic downturn, ASEAN alphas need to be positive; they seek to create a positive future (“tough times will come to an end”), and in fact, a positive future must exist. The rainbow appears after the rain. Our leaders should be thinking and working along that line.

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# Key Quality/ Skill #6: Co-operating & Collaborating

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To succeed, leaders must have **high social intelligence**. Here, they need to have necessary social skills and these include co-operating and collaborating. Excellent leaders “look to collaborate rather than compete” (Zenger and Folkman, 2004: 9).

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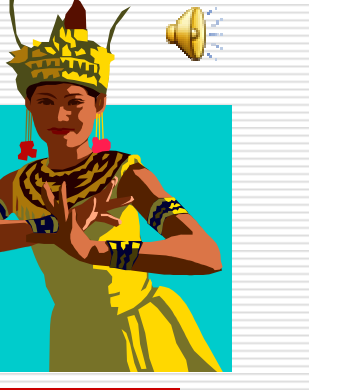
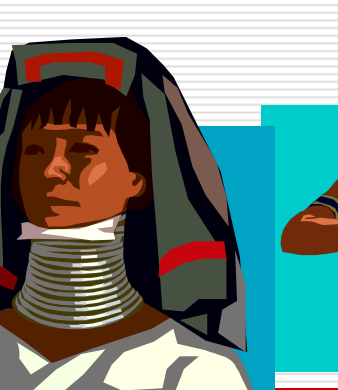
**The Heart of Borneo** - Project. Three (ASEAN) countries – Brunei, Indonesia and Malaysia – are coming together and working to conserve the pristine tropical rainforests of the Borneo Island.

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# Quality/ Skill #7: Being Culturally Sensitive & Empathetic



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# **Q & A Session**

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